

2-Day Summit Agenda

Day 1: Tanzania's Investment Opportunity Landscape

| Time | Session |
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| 08:30 - 09:00 | Arrival, Registration & Morning Coffee |
| 09:00 - 09:20 | Welcome Remarks <ul style="list-style-type: none">• ESRF Executive Director• UNDP Tanzania Resident Representative |
| 09:20 - 09:30 | Launch of the Tanzania Investment Growth Facility (TIGF) |
| 09:30 - 09:45 | Opening Address - Guest of Honour Prof. Kitila Mkumbo - Minister of State, President's Office - Planning and Investment |
| 09:45 - 10:15 | High-Level Panel: Strengthening Tanzania's Investment Ecosystem for Vision 2050 (Moderator: ESRF) Panelists: <ul style="list-style-type: none">• President's Office - Planning and Investment (POPI)• National Planning Commission (NPC)• Tanzania Investment and Special Economic Zones Authority (TISEZA)• Ministry of Finance• Zanzibar Investment Promotion Authority (ZIPA) |
| 10:15-10:30 | Key Sponsor Address |
| 10:30 - 10:45 | Coffee Break |
| 10:45 - 11:15 | Presentation: Tanzania Investment Growth Facility: Pipeline Overview & Structuring Approach |
| 11:15 - 12:45 | Roundtable: Blended Finance and Risk Mitigation for Infrastructure and Nature-Based Investments <ul style="list-style-type: none">• DFIs, MDBs, pension funds, and commercial banks• Use of concessional capital, guarantees, insurance, and first-loss instruments• Lessons from AFSIC 2025 and comparable transactions• Conditions for mobilising domestic and international capital at scale |
| 12:45 - 14:00 | Networking Lunch |
| 14:00 - 15:30 | Pipeline Deep Dive I: Tourism Infrastructure and Nature-Linked Assets <ul style="list-style-type: none">• Airstrips, access roads, conservation infrastructure, and visitor facilities• Financing options: Revenue models, debt, blended finance, KPI-linked structures• Presentations by TANAPA, NCAA, and transaction partners |
| 15:30 - 16:45 | Pipeline Deep Dive II: Blue Economy and Zanzibar Infrastructure <ul style="list-style-type: none">• Port modernisation, coastal infrastructure, fisheries value chains, and energy access• Investment opportunities aligned with climate resilience and regional trade• Structuring considerations and investor entry points |
| 16:45 - 17:00 | Day 1 Wrap-Up and Investor Briefing |
| 17:00 - 20:00 | Investor Networking Reception <ul style="list-style-type: none">• Hosted networking with DFIs, banks, and sponsors |

Day 2: Deal Rooms and Investment Facilitation

| Time | Session |
|---------------|---|
| 08:30 – 09:00 | Morning Coffee & Deal Room Orientation <ul style="list-style-type: none"> • Overview of Day 2 structure and objectives • Guidance on deal room formats, confidentiality, and follow-up pathways |
| 09:00 – 10:15 | Deal Room I: Renewable Energy, Transmission & Distribution <ul style="list-style-type: none"> • Utility-scale renewables, mini-grids, transmission upgrades, and grid resilience • Project sponsors present financing needs and timelines • Discussion on tariffs, offtake arrangements, and regulatory considerations • Investor and lender Q&A with focus on risk allocation and bankability |
| 10:15 – 11:30 | Deal Room II: Transport, Roads & Sub-National Infrastructure <ul style="list-style-type: none"> • National and sub-national roads, logistics corridors, and urban infrastructure. • PPP models, availability-payment structures, and sovereign support mechanisms • Role of guarantees, blended finance, and construction risk mitigation |
| 11:30 – 12:45 | Deal Room III: Agro-Processing, Irrigation & Climate-Resilient Value Chains <ul style="list-style-type: none"> • Irrigation infrastructure, agro-processing facilities, and climate-resilient logistics • Revenue models linked to anchor offtakers and export markets • Financing options including blended debt, equity, and results-based instruments |
| 12:45 – 13:45 | Networking Lunch & Bilateral Meetings <ul style="list-style-type: none"> • Pre-scheduled one-on-one meetings between investors, DFIs, and project promoters |
| 13:45 – 15:00 | Deal Room IV: Fund-of-Funders and On-Lending Platforms <ul style="list-style-type: none"> • Capital raising opportunities for banks and financial institutions from DFIs, IFIs, and foundations • Blended finance, guarantees, and risk-sharing structures for on-lending to priority sectors • Requirements and conditions for accessing wholesale and concessional capital |
| 15:00 – 16:45 | Panel: Risk Mitigation Tools for Bankability <ul style="list-style-type: none"> • Participation from MIGA, ATI, PIDG, commercial banks, and insurers • Guarantees, political risk insurance, credit enhancement, and first-loss structures • Practical examples of how risk tools unlock private capital |
| 15:45 – 16:30 | Investor-Government Dialogue: Policy Signals for Closing Transactions <ul style="list-style-type: none"> • Open discussion between investors, DFIs, MoF, NPC, and sector ministries • Key policy, regulatory, and institutional actions required to reach financial close • Feedback on remaining barriers and reform priorities |
| 16:30 – 17:00 | Summit Closing Session: Next Steps and Deal Acceleration Pathways <ul style="list-style-type: none"> • Summary of priority deals and investor interest • Confirmation of post-Summit follow-up mechanisms • Launch of working groups, transaction advisory processes, and timelines |